# 2022 Planning Deep Dive Meetings Update

Presented By: EERMC Consultant Team

Date: May 20, 2021



#### Outline

Purpose and Process

Preliminary Outcomes

Next Steps

Discussion



#### Purpose & Process



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WHO?

WHAT?

WHY?

WHEN?

National Grid
EERMC C-Team
Division
OER

- Dedicated meetings on special topics to help inform 2022 Plan
- Meeting topics
   represent key areas of
   interest
- Topics aren't the exclusive list of focus areas for the 2022 Plan
- Forum to discuss topics specifically related to 2022 Planning, and outside of monthly implementation oversight meetings
- Collaborate and set expectations
- Help inform National Grid in development of the July 15<sup>th</sup> First Draft of the 2022 Plan

Income Eligible	4/29
Small Business	4/29
Active Demand	5/17
Multifamily	5/25
C&I New Construction	5/26
Workforce Development	6/14
Residential Retrofit	6/23
Equipment System Performance Optimization (ESPO)	6/24

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## Preliminary Outcomes (C&I)

- Deep Dive #1 Small Business
  - Discussed Small Business Direct Install (SBDI) and cross-promotion of upstream measures like foodservice, HVAC, and hot water equipment
  - New focus areas: lighting controls, HVAC controls, weatherization
  - Next Steps and Follow-ups
    - Review findings of MA small business non-participant study
    - Learn from other states experiences w/ prescriptive controls measures
    - Consider higher incentives for customers who displace electric resistance heat w/ heat pumps
    - Commercial renters need support engaging their landlords on EE upgrades



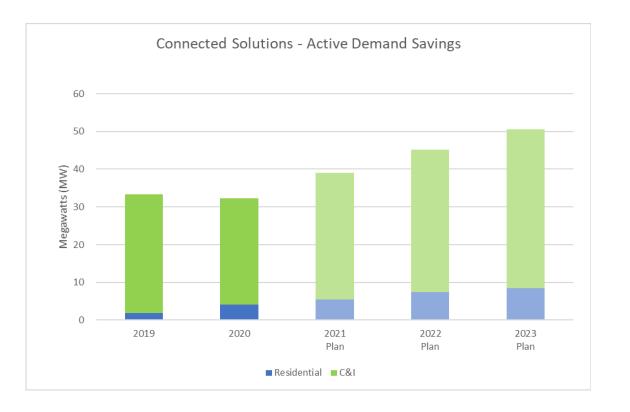
### Preliminary Outcomes (Res)

- Deep Dive #1 Income Eligible
  - Focused on the Income Eligible Single-Family program; Income Eligible Multifamily to be part of the upcoming Multifamily Deep Dive
  - Discussed program delivery model, funding sources, and strategies to increase savings from HVAC, Hot Water, and Envelope end-uses
  - Key questions to be explored as next steps:
    - What strategies can be pursued to increase HVAC, Hot Water, and Envelope savings that can be delivered?
    - What structural improvements can be made to current CAP delivery model in 2022 to increase participation in all communities?
    - Can the program be creative with outside funding sources in order to reduce the pressure on the customer-funded portion of the budget?
    - How can the programs target customers how have older heating systems, and replace them before they fail?
    - Could the programs establish teams of contractors and/or auditors that focus just on emergency heating system replacements?



#### Preliminary Outcomes (X-Cut)

- Cross-Cutting Deep Dive #1 –
   Active Demand
  - Recent program performance
  - 2021 Plan Activity and Commitments
  - 2021-2023 Plan Commitments





## Next Steps

Sector	Topic	Date
Residential	Income Eligible	April 29 <sup>th</sup>
Commercial & Industrial	Small Business	April 29 <sup>th</sup>
Cross Cutting	Active Demand	May 17 <sup>th</sup>
Residential	Multifamily	May 25 <sup>th</sup>
Commercial & Industrial	New Construction	May 26 <sup>th</sup>
Cross Cutting	Workforce Development	June 14 <sup>th</sup>
Residential	Residential Retrofit	June 23 <sup>rd</sup>
Commercial & Industrial	Equipment System Performance Optimization (ESPO)	June 24 <sup>th</sup>



#### Council Member Discussion

